In 2011, the first members of the baby boom generation born after World War II will start turning 65. The share of the population that is 65 years or older will become higher than has ever been experienced in U.S. history. Businesses, government and private households will all be affected by and need to prepare for these large demographic shifts. In order to help with this preparation, Factsheet-09-10 examines some basic economic indicators for current Nevada seniors and the upcoming baby boom generation.

**Income**

Nevada senior households had higher incomes than their U.S. counterparts. Between 2005 and 2007, Nevada senior households had a median income of about $37,000, 18 percent higher than the national median of $31,000. The baby boomer generation, currently in the 45 to 64 year old age group and in its peak earning years, has median earnings of about $61,000 in Nevada.

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<td>41,261</td>
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<td>37,547</td>
<td>31,457</td>
<td>38,962</td>
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Baby boomers in Douglas and Elko had the highest median income among Nevada counties.

**Sources of Income**

The senior population relies on markedly different sources of income as compared to their younger counterparts. For example, for Nevadans under age 65 more than 90 percent of personal income, on average, is from work earnings, while for Nevadans 65 and older, a little under a quarter of average personal income is from work earnings (see Figure 1). The remainder of personal income for Nevada seniors is from Social Security payments (32 percent), pensions (22 percent), asset income from savings and investments (18 percent) and small amounts of other miscellaneous sources (4 percent).

**Figure 1. Sources of Personal Income for Nevadans 65 or Older, 2005-2007.**
Sources of income also vary over income groups among seniors. Figure 2 shows average household income by its source for five income groups. Household income is total income from all household members, including a younger spouse or children who may still be in the workforce. Nevada seniors in the lowest income group had an average annual income of less than $12,000. On average, over 80 percent of this income was from Social Security. For the middle income group, Social Security payments account for almost 40 percent of total income for senior households while for the highest income group, only 10 percent of income is from Social Security. The higher the income group, the larger the share of income the household received from work earnings. The wealthiest income group received more than 50 percent of their total average earnings of $158,000 from work earnings. The wealthier income groups had a householder with a lower average age. As age increases, reliance on Social Security payments will increase.

Figure 2. Average household income for Nevada senior households, by income group, 2005-2007.

Wealth
Seniors who own a house or other assets may have greater resources available than is indicated by their income. As seen in Figure 3, average net assets are low for younger age groups and usually reach a peak for the 55 to 64 year old group. In the United States in 2007, median assets of this age group were estimated to be $254,000.

Figure 3. 2007 Median Net Assets by Age Group (Thousands of $).

Retirement Preparations of Baby Boomers
Of great concern to Nevada policy makers is whether the coming wave of retiring baby boomers is adequately prepared for retirement. A 2004 study by the Congressional Budget Office (CBO) found that in general, the baby boom cohort is better prepared than previous generations, if federal government programs such as Social Security and Medicare continue to be available at current benefit levels. For example, ratios of net assets to income are similar to previous generations (See Table 2). Of course, not all families are equally prepared. The study estimated that about half of baby boomer households were likely to be able to maintain their current lifestyle in retirement. Another quarter of households will be almost entirely dependent on Social Security. Some of these primarily low-income households will nevertheless maintain their current lifestyle if these benefits remain available. Another quarter of baby boomer households are more at risk of not being able to replace current living standards. At the time of the report, CBO analysts found that these households could make up shortfalls in retirement income by increased savings and by delaying retirement a few years.

Last year’s economic downturn may have had a negative effect on all types of households, greatly expanding the number of households at risk for not being able to maintain their current lifestyle during retirement. Federal Reserve Bank economists estimated that the events of 2008 reduced median
net worth to 3.2 percent less than the median in 2004. Both housing assets and stock market assets have decreased at the same time that employment opportunities are shrinking.

Table 2. Ratios of Median Family Wealth to Median Income, by Age of Head of Household.

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<tr>
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<tbody>
<tr>
<td>Age 35 to 44</td>
<td>1.5</td>
<td>1.5</td>
<td>1.5</td>
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<tr>
<td>Age 45 to 54</td>
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<tr>
<td>Age 55 to 64</td>
<td>3.5</td>
<td>3.3</td>
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Source: Federal Reserve Board Survey of Consumer Finances and author’s calculations.

Poverty
Nevada seniors have economic characteristics that are distinct from seniors in the other Western states and the United States in general. These differences include, among others, percentage of senior population in poverty and in the labor force.

Figure 4. Percentage of Seniors (65 Plus) in Poverty, 2005-2007.

Expenditures
Considerable differences exist in expenditure patterns between different age groups. These differences are especially pronounced for families headed by someone age 65 or older compared to the families headed by someone under 65. With the exception of health care, seniors have lower average expenditures on different product groups (see Figure 6). Housing and food expenditures decrease as age increases from 55 to 64 to 65 and up. Large differences in expenditures also exist between the 65 to 74 and 75 and up age groups. The dynamics of change in the expenditure patterns for these two groups is similar to the overall dynamics of expenditure.

Households with at least one member who is 65 years old or older made up about 17.4 percent of
total Nevada households in 2007, or approximately 166,000 households. Using consumer expenditure data from the Consumer Expenditure Survey, a typical senior household was assumed to have disposable income of approximately $39,000 in 2007. Total direct spending by these households is estimated to be about $6.4 billion, with leakages outside of the state equal to $1.6 billion, leaving about $4.8 billion in the state as direct spending. The multiplier effect for elderly households is about 1.5 so that the 6.4 billion in original spending generates a total economic activity of $9.7 billion as it circulates throughout the economy. This economic activity reflects more than 73,000 jobs and $5.2 billion in value added in the state. Elderly households’ spending represents about 8 percent of total GDP activity in Nevada.

Figure 6. Household Expenditure by Age of Reference Person in Western States, 2005-2006.

![Figure 6](image_url)


Conclusion

Only 51 percent of the senior population in the U.S. is in the 65 to 74 age group. In contrast, 57 percent of Nevada seniors are between the ages 65 and 74. This may be one of the reasons for the higher income levels, lower poverty rate and higher labor force participation of Nevada seniors. Seniors bring a wider variation of income sources to the state. Retirement preparations of the coming baby boom generation of retirees may have been better than is widely acknowledged but the recent downturn in the Nevada economy may have set back these preparations considerably. In conclusion, the Nevada senior population differs from the national average and their expenditure patterns impact the state’s economy differently from other household age groups.

References


Note: Data is from the Census Bureau’s American Community Survey 3 Year Estimates between 2005 and 2007 except where noted. The authors have added their own calculations and charts to the underlying source data throughout this factsheet. As of this date, estimates are available for counties with population of 20,000 or more so smaller counties are not listed in this factsheet.